The Petroleum Marketers Association of America (PMAA) is a national organization representing the nation's independent petroleum distributors and retailers. PMAA is a federation of 47 state and regional petroleum marketing trade associations.

PMAA member associations represent 8,000 independent marketing companies, who represent wholesalers and retailers of gasoline, diesel, heating oil, lubricants and renewable fuels. PMAA marketers own 60,000 retail fuel outlets, such as gas stations, convenience stores and truck stops. Additionally, these companies supply motor fuels to 40,000 independently owned retail outlets and heating oil to seven million homes and businesses. They sell their product under either their own private brand or the trademark of their supplier.

The majority of PMAA marketers are small businesses serving homes, farms, business and industry. When Small Business Administration guidelines are applied to the PMAA membership, the majority of marketers fall within SBA jurisdiction.

The origins of PMAA date back to 1909 when the Independent Petroleum Marketers Association of the United States was formed. That group died out, but, in 1940, another national organization, the President’s Council of Petroleum Marketers Associations, was formed. In 1948, that group became the National Oil Jobbers Council. In 1984, the organization changed its name to Petroleum Marketers Association of America.

PMAA Mission Statement

It is the primary mission of PMAA to nationally unify petroleum marketers through their state and regional associations in order to effectively further the common business interests of the petroleum-marketing industry.

To achieve the mission, PMAA will:
• Serve as the collective voice of petroleum marketers and their state associations and provide comprehensive legislative and regulatory representation

• Provide meaningful meetings, seminars and conventions where the petroleum-marketing industry can learn about and develop consensus on important issues

• Institute communication programs and processes that ensure effective two-way communications between state associations and PMAA

• Develop member service programs that are national in scope and beneficial to petroleum marketers and/or their state regional trade associations
Chair
Grady Gaubert
Gaubert Oil Company, Inc.
Thibodaux, Louisiana

Grady Gaubert is a third-generation oil marketer who began his career with Gaubert Oil Company Inc., which provides a full-line of petroleum services, 34 years ago in 1981, and he is currently serving as president. His grandfather founded the company in 1926. Gaubert Oil also has a subsidiary company, Gaubert Food Marts Inc., which owns and operates convenience stores, restaurants, daiquiri shops, a grocery store and truck stops. The company’s suppliers have been Texaco, Shell and Chevron.

Grady’s numerous professional activities include: serving as a past Board member of the Texaco National Distributor Advisory Council, the Equilon National Distributor Advisory Council, the Shell National Distributor Advisory Council and the Chevron National Distributor Advisory Council. Grady has also chaired the Louisiana Underground Storage Tank Trust Fund Advisory Board for three years and is a current Board member.

His community achievements include: being a past Board member of The Chamber of Lafourche and the Bayou Region, and chairman of the Government Affairs Committee. Grady is also a past Board member and Marketing Committee chairman of the Southeastern Oil Jobbers Co-Op. He is currently a Board member of the Thibodaux Chamber of Commerce. Additionally, he is the founder and a current Board member of Eagle 100.

Grady married Kathleen Schaffer in 1987 and has two children: Gregory, a 2013 graduate of Louisiana State University with a degree in mechanical engineering, who has joined the business as a fourth-generation marketer, and Michelle, who is attending Centenary College with plans to pursue a career as a physical therapist.

Vice Chair
Mike Bailey
Bailey Enterprises, Inc.
Riverton, Wyoming

Mike Bailey is a second-generation petroleum marketer in a family business that his father, Ron Bailey, began in 1960 after serving in the U.S. Air Force. Mike entered the family business as a full-serve island attendant at the age of 12 and has worked full-time in the business since 1976. He worked his way through almost every position in the company, learning and moving up the ladder until he became president and CEO in 2002, when Ron retired.

Through the years, Bailey Enterprises, Inc., which was incorporated in 1967, has grown to include a distributorship of bulk fuels and lubricants, convenience stores, auto service centers and a transportation company with 150 full-time employees throughout Wyoming.

Mike has always been active in the local and industry community, where he is currently a city of Riverton city councilman for Ward 3, chairman of the Riverton Police Foundation and a precinct committeeman, and he is currently on the Board of Directors of the Colorado-Wyoming Petroleum Marketers Association, having served as president of the two-state association. In the past, Mike has served as PMAA Western Region chair and on the Board of Directors, as well as vice chairman of the City of Riverton Planning Commission, past president of the Leadership Fremont County Board, past president of the Riverton Business Leadership Network, past president of the Sertoma Club (now REACH), and past president of the Riverton Kiwanis Club.

He is an active participant in political events and stays informed of legislative activities at the federal and state level. Mike has honed personal relationships with many state senators and representatives in the region and routinely assists with legislative panels and committees. He and his wife, June, have attended several PMAA Washington Day on the Hill events and support the PMAA SBC/PAC and Marketers Defense Fund.

Mike is married to June (Osborne) Bailey, and they have nine children and eight grandchildren. They live in Riverton and are both lifelong residents of Wyoming.

Second Vice Chair
Mark Whitehead
Whitehead Oil Company
Lincoln, Nebraska

Mark Whitehead is the principal owner and president of Whitehead Oil Company. Whitehead Oil Company is a family-run business founded in 1959 by Bus Whitehead. Throughout most of its history, it has been a dominant retailer of petroleum products in the Lincoln, Nebraska, area. As the petroleum business has evolved, so has Whitehead Oil Company. In 1982, when Mark returned from Kansas State, it was his principal focus to establish the company in the convenience store business, where, up to that point, they were all full-service dealer locations.

U-Stop Convenience Shops was established and has enjoyed steady growth since. In 1985, he was named president, and along with his two sisters, he bought the company in 1989. Today, Whitehead Oil Company markets through 35 locations around Lincoln and eastern Nebraska. Of the 35 locations, 21 are U-Stops.

Mark has served on many boards, including, in part, as chairman of the Nebraska Environmental Quality Council, past chairman of Nebraska/South Dakota Better Business Bureau, Spirit of Nebraska Girl Scouts (board member), Junior Achievement of Lincoln (board member), MaDonna Foundation (board member), Lincoln Community Foundation (board member), past member of YPO and current member of WPO. He has also served as North Central Region chair, a Convenience Store Committee member and a Board of Directors member in the Petroleum Marketers Association of America.

Mark is married to Chris, and they have two daughters, Maddie and Katie.

Immediate Past Chair
Sam Bell
Echols Oil Company, Inc.
Greenville, South Carolina
PMAA Past Chairs/Past Presidents

2013  Benny Hodges  1992  L.W. Locke  1972  Joe Horkey
2012  G. Stanley Roberts  1991  Robert W. Wesson  1971  Leo Guttmann and Joe Horkey
2010  Gerry Ramm  1989  W. Bruce Chiles  1968  William Fuhr
2009  Matt Bjornson  1988  Lyle Swatek  1967  M.C. Browning
2007  Craig D. Eerkes  1986  Tom Potter Sr.  1964-65  W. Tom Jones
2006  Larry Jordan  1985  Dave Robinson  1963-64  Myles Hall
2003  Jim Buhrmaster  1982  Henry Turner and Robert McGinley
2002  David Adcox  1981  William Quortrup
2001  William Maxwell  1980  Herman Wisenteiner
1998  Jon Ware  1977  Tom Patton
1997  Rogers Clark  1976  Jack Pester
1996  E.W. Wehman  1975  Tom Love
1995  Bruce E. Douglas  1974  Tommy Munro
1994  John A. Arnold

Distinguished Service Award

PMAA's Highest Honor for Extraordinary and Significant Service to the Independent Petroleum Marketers, and to the Petroleum Industry in General.

2015  Dan Gilligan  1999  Bruce Chiles  1984  Thomas V. Patton
2011  David Adcox  1996  Phillip R. Chisholm  1981  Frederick H. Meeder
2004  Bruce E. Douglas and Donald B. Craft  1989  Herb Richards
2001  Jon Ware  1987  Jack A. Griffith
2000  Rogers Clark  1986  Herman Wisenteiner
1985  J.G. “Pete” Morrison

PMAA Journal  41
2015 Executive Committee

REGIONAL CHAIRS

North Central Region Chair
Glenn Hasken
Molo Petroleum
Dubuque, Iowa

Northeast Region Chair
Larry Ray
R.P.C. Inc.
Randolph, New Jersey

South Central Region Chair
Aaron Littlefield
Littlefield Oil Company
Fort Smith, Arkansas

Southeast Region Chair
Daniel Erwin
Erwin Oil Company, Inc.
Durham, North Carolina

West Region Chair
Gregg Benson
Rebel Oil Company
Las Vegas, Nevada

REGIONAL ASSOCIATION EXECUTIVES

North Central Region Association Executive
Mike Rud
North Dakota Petroleum Marketers Association
Bismarck, North Dakota

Northeast Region Association Executive
Chris Herb
Connecticut Energy Marketers Association
Cromwell, Connecticut

South Central Region Association Executive
Ronald Leone
Missouri Petroleum Marketers and Convenience Store Association
Jefferson City, Missouri

Southeast Region Association Executive
Roger Lane
Georgia Oilmen’s Association
Lawrenceville, Georgia

West Region Association Executive
Suzanne Budge
Idaho Petroleum Marketers & Convenience Store Association
Boise, Idaho
DIRECTORS

Motor Fuels Committee Chair
W.L. “Tommy” Thompson
Thompson Energy, LLC
Dalton, Georgia

Small Business Political Action Co-Chair
Michael Fields
South Carolina Petroleum Marketers Association
Columbia, South Carolina

Heating Fuels Committee Chair
Sharon Peterson
Apple Oil Company
West Haven, Connecticut

Small Business Political Action Co-Chair
Brad Bell
Connell Oil, Inc.
Pasco, Washington

Convenience Store Committee Chair
Mark McBride
Cox Oil Company
Union City, Tennessee

Petroleum Marketers Oil Company Chair
Bill Herdrich
Herdrich Petroleum Corporation
Rushville, Indiana

Lubricants Division Director
Vern Kelley
Kelley Fuels, Incorporated
Shakopee, Minnesota

Disaster Response Director
Sam Bell
Echols Oil Company, Inc.
Greenville, South Carolina

Brands Director
Benny Hodges
Hodges Oil Company, Inc.
Belen, New Mexico

Association Executive Conference Chair
Natalie Isaacks
Louisiana Oil Marketers and Convenience Store Association
Baton Rouge, Louisiana
The Petroleum & Convenience Marketers of Alabama (P&CMA) is a nonprofit trade organization serving more than 240 petroleum marketers and convenience-store operators across the state of Alabama. Formerly the Alabama Oilmen’s Association and the Alabama Association of Convenience Stores, the association changed its name in January 2002 to more succinctly describe its core membership after a number of mergers of various organizations representing the petroleum-marketing and convenience-store industries.

The Alabama Oilmen’s Association (AOA), incorporated in 1984, was the product of a merger of two well-established jobber organizations — the Alabama Petroleum Marketers Association, which was formed in 1949, and the Independent Oilmen’s Association of Alabama, formed in 1966. The Alabama Association of Convenience Stores was formed in 1979 and merged with AOA in September 1991.

The Arizona Petroleum Marketers Association (APMA) was formed in 1967 to serve the common regulatory, legislative and educational needs of businesses engaged in the distribution of wholesale fuel, retail fuel and lube oils. Concerned business owners realized more could be accomplished by working together than individually.

Our members are leaders in the industry. Through the past 48 years, they have successfully met the challenges of evolving marketing concepts and endured extensive changes in state and federal regulations. The ability of the association’s leadership to recognize the ever-evolving nature of the industry and its willingness to change along with it are responsible in large part for the continued success of the organization.

This 120-plus-member organization represents petroleum marketers and operators who own, operate or supply approximately 850 service stations and other retail motorfuel outlets in Arizona and, along with APMA associate members, represent all of the diverse fields associated with the petroleum-distribution system and the convenience-store industry. Collectively, these petroleum marketers supply millions and millions of gallons of fuel and tons of related products annually to Arizonans.
Arkansas Oil Marketers Association, Inc.

PO Box 229
Little Rock, AR 72203
(501) 374-6293
(501) 374-7351 Fax
steve@aoma.org
www.aoma.org

The Arkansas Oil Marketers Association (AOMA) was formed in 1942 with 11 members. Representing petroleum wholesalers, convenience-store operators and service-station dealers, AOMA covers everything in the oil industry from the pipeline to the street. Associate members are also an integral part of the organization.

Educational opportunities for the owners and the employees of member firms are offered through seminars and training sessions. The association offers sessions on DOT hazardous materials training, the “We Card” program, financial planning and any other topics the members request. AOMA also holds safety meetings for truck drivers at the various terminals in the state.

AOMA has been very successful in its legislative initiatives due to the strong grassroots efforts of all members. A “member-driven” organization, the members and Board of Directors participate in the development of legislation and programs to benefit the entire group.

Aaron Littlefield
PMAA Director

Steve Ferren
Executive Vice President

Steve Ferren
Executive Vice President

Arkansas Oil Marketers Association, Inc.

ACES (Arkansas Convention & Energy Show)
March 29-31, 2016
Hot Springs, Arkansas

California Independent Oil Marketers Association
Member Pacific Oil Conference

3835 N. Freeway Boulevard
Suite 240
Sacramento, CA 95834
(916) 646-5999
(916) 646-5985 Fax
cioma@cioma.com
www.cioma.com

The California Independent Oil Marketers Association (CIOMA) is a nonprofit trade association representing the interests of petroleum marketers, their customers and the allied business community. CIOMA has adopted a guiding vision: To make independent oil marketers so strong that we are the dominant force in the petroleum-marketing industry. In achieving this vision, CIOMA will adhere to core values inherent to our industry:

• Acting with character, integrity and principle
• Having the courage and perseverance to do what needs to be done, being willing and ready to fight the good fight if necessary
• Preserving the history and traditions of independent oil marketers, including the tradition of valuing personal relationships and independence
• Believing in the principles of fair competition and free choice

CIOMA provides essential representation and advocacy to its members and allies, meeting unique hurdles for the small, predominately family-owned businesses that comprise our membership. California is a breeding ground for innovation, and CIOMA must deal, day in and day out, with the complexity and expense that creates. A key component to CIOMA’s success is its grassroots advocacy program with a widely dispersed representation. This brings CIOMA to the table with essential constituent representation and real-world knowledge.

CIOMA is committed to bringing its members the services, information and networking that will protect and enhance their business operations. In addition, CIOMA presents the annual Pacific Oil Conference (POC) held in August or September of each year. This premier western region trade show includes attendees from the western states’ independent petroleum marketers’ associations as well as strategic partners. POC is well regarded as a must-attend educational event, and it provides a trade show where essential business relationships are initiated and fostered.

Jimm Cross
PMAA Director

Julia McCann
Executive Vice President

Jay McKeeman
Vice President, Government Relations & Communications

Jay McKeeman
Vice President, Government Relations & Communications

The California Independent Oil Marketers Association (CIOMA) is a nonprofit trade association representing the interests of petroleum marketers, their customers and the allied business community. CIOMA has adopted a guiding vision: To make independent oil marketers so strong that we are the dominant force in the petroleum-marketing industry. In achieving this vision, CIOMA will adhere to core values inherent to our industry:

• Acting with character, integrity and principle
• Having the courage and perseverance to do what needs to be done, being willing and ready to fight the good fight if necessary
• Preserving the history and traditions of independent oil marketers, including the tradition of valuing personal relationships and independence
• Believing in the principles of fair competition and free choice

CIOMA provides essential representation and advocacy to its members and allies, meeting unique hurdles for the small, predominately family-owned businesses that comprise our membership. California is a breeding ground for innovation, and CIOMA must deal, day in and day out, with the complexity and expense that creates. A key component to CIOMA’s success is its grassroots advocacy program with a widely dispersed representation. This brings CIOMA to the table with essential constituent representation and real-world knowledge.

CIOMA is committed to bringing its members the services, information and networking that will protect and enhance their business operations. In addition, CIOMA presents the annual Pacific Oil Conference (POC) held in August or September of each year. This premier western region trade show includes attendees from the western states’ independent petroleum marketers’ associations as well as strategic partners. POC is well regarded as a must-attend educational event, and it provides a trade show where essential business relationships are initiated and fostered.
The Colorado Petroleum Marketers Association (CPMA/CWPMA) was incorporated in 1933. Our purpose is to promote trade and related industries; promote good policy and sound business principles; promote fair enactment of state and federal legislation and regulations relating to petroleum marketing; and to serve the members through programs or communications to educate on good principles, regulatory and legislative issues.

The association represents the independent petroleum marketers in the wholesale and retail business of gasoline, special fuels and lubricants. Petroleum marketers are made up of locally owned, generational businesses that, through branding agreements and supply contracts, are partners with gasoline refineries and producers. In Colorado, our members sell 70 percent of all gasoline and special fuel sold at wholesale and retail through their own fuel outlets or dealers. Total retail outlets are more than 1,500. Our associate members are companies or individuals whose services or supplies are sold to petroleum marketers. Our members are on the leading edge of introducing renewable fuels into the markets for both Colorado and Wyoming in a cost-effective manner.

Our number-one priority as an association is to represent our members both legislatively and regulatory so the marketers’ voices are heard. CWPMA continually works to promote the fair enactment of state and federal legislation and regulations relating to its members.

The Connecticut Energy Marketers Association (formerly the Independent Connecticut Petroleum Association — ICPA) is focused upon a broad spectrum of energy issues affecting marketers in Connecticut. On the heating fuels side, our efforts have focused on combating the state’s natural gas initiative. We defeated attempts to tax heating oil and to pay for the gas expansion plan with tax dollars. We’ve also thrown up regulatory roadblocks so that after more than a year, only a single expansion project has actually begun implementation in the state. This was achieved through a concerted grassroots effort by our members, combined with a public-relations campaign that refuted claims made by the utilities regarding the true costs of conversion, unreliability of gas in New England and environmental parity with ultra-low-sulfur heating oil. In Connecticut will be the cleanest heating fuel available in terms of sulfur, particulate and greenhouse-gas emissions. 2013 also saw the first joint regional conference between Connecticut, Massachusetts and Rhode Island, named the Southern New England Energy Conference. This fall, the event was held September 21-22 in Newport, Rhode Island.

The association’s Technical Education Foundation has been rebranded as Entech in order to market our HVAC training center to a new generation of service technicians from the general public, in addition to serving our core constituency from among energy providers. To meet the needs of an increasingly diversified energy marketplace, we offer CTEP propane certification. Our home-energy audit program (BPI certification) allows our members to address their customers’ energy, ventilation and health needs for their entire home. In addition, we offer courses in multiple locations in the state to meet the needs of our customers.
Georgia Oilmen’s Association

1775 Spectrum Drive, Suite 100
Lawrenceville, GA 30043
(770) 995-7570
(770) 995-9757 Fax
kcarrier@gaoilassoc.com
www.georgiaoilmensassoc.com

The Georgia Oilmen’s Association has been providing representation for its members pertaining to local, state and federal governments since its founding in 1933.

The purpose of the association is to:
• Promote the interest and welfare of its members
• Raise the professional standards of the petroleum-marketing industry
• Create a cooperative spirit among jobbers/distributors, suppliers, retailers and other segments of the petroleum industry
• Represent its members in matters pertaining to local, state and federal governments
• Foster the progress of the petroleum industry through cooperation with similar associations and with the Petroleum Marketers Association of America
• Maintain a full-time lobbyist at the State Capitol

The Georgia Oilmen’s Association is a state trade association dedicated to developing and encouraging high professional standards of service and conduct among petroleum wholesalers.

Hawaii Petroleum Marketers Association

A State Affiliate of Western Petroleum Marketers Association (WPMA)

PO Box 571500
Murray, UT 84157-1500
(801) 263-9762
(801) 262-9413 Fax
jamie@wpma.com
www.wpma.com/hawaii

Hawaii Petroleum Marketers Association (HPMA) is a non-profit trade association with its members directly marketing petroleum products in over 200 locations across the Hawaiian Islands. The Association has two main categories of members, including marketer members, who are in the business of marketing petroleum products, and associate members, who are engaged in a business that supplies goods and services to marketer members. HPMA became a state affiliate of WPMA in 1993.

HPMA’s primary purpose is to protect and advance its members’ legislative and regulatory interests in the Hawaiian Islands and Washington, D.C. HPMA works as an active voice for petroleum marketers and convenience-store operators with Hawaii’s government agencies and with the State Legislature.

HPMA’s secondary purpose is to provide members with business networking opportunities, social functions, and various committees. HPMA members receive all of the membership benefits provided through WPMA, including the WPMAEXPO, an annual convention which provides opportunities for networking and training; WPMA publications, including the Weekly Update and the quarterly WPMA News magazine; scholarships for member companies’ children, training programs; a business supply program; and industry information.
Idaho Petroleum Marketers & Convenience Store Association
A State Affiliate of Western Petroleum Marketers Association (WPMA)

PO Box 984
Boise, ID 83701
(208) 345-6632
(208) 248-2342 Fax
sbs@sbsidaho.com
www.wpma.com/idaaho

The Idaho Petroleum Marketers and Convenience Store Association (IPM&CSA) was formed in 1953 and is a state affiliate of WPMA. The association has two membership categories: marketer members and associate members. Marketer members operate convenience stores, petroleum distributorships or both. Associate members supply goods and services to marketer members.

WPMAEXPO
February 16-18, 2016
Mirage Convention Center
Las Vegas, Nevada
www.wpmaexpo.com

IPM&CSA Convention & Trade Show
August 3-5, 2016
Coeur d’Alene Resort, Coeur d’Alene, Idaho
wpma.com/idaho/calendar-of-events

August 2-4, 2017
Sun Valley Resort, Sun Valley, Idaho

Illinois Petroleum Marketers Association/Illinois Association of Convenience Stores

112 W. Cook Street
Springfield, IL 62704
(217) 544-4609
(217) 789-0222 Fax
wjf@ipma-iacs.org
www.ipma-iacs.org

The Illinois Petroleum Marketers/Illinois Association of Convenience Stores Association (IPMA/IACS) has been in existence since 1921, promoting a more profitable marketing environment for the petroleum marketers and convenience-store operators doing business in Illinois.

Keeping its more than 500 petroleum marketers, c-store operators, suppliers, manufacturers and consultants fully informed is a top priority of IPMA/IACS. Every effort is expended to provide current information in all matters relating to marketing conditions and changes, as well as all rules and regulations and their correct interpretations. IPMA/IACS maintains close contact with lawmakers at both state and national levels.
The Indiana Oil Marketers Association (IOMA) was formed in 1922 by a group of concerned business owners who realized that, by working together, they could accomplish more than by acting individually. Decades later, that spirit of cooperation still thrives in the organization now known as the Indiana Petroleum Marketers & Convenience Store Association (IPCA).

IPCA is a statewide association of 190 independent wholesale and retail marketers of petroleum products. IPCA members supply the majority of the motor fuels, heating fuels and lubricants that sustain the vitality of Indiana’s commercial, industrial and agricultural economy. IPCA members own, operate or supply approximately two-thirds of the state’s retail motor-fuel outlets, including service stations, convenience stores and truck stops. In addition, IPCA members service the vast majority of other end users of petroleum products, such as commercial trucking companies, contractors, farmers and local governments. Another 153 associate members are in fields associated with the petroleum-distribution system.

The Petroleum Marketers & Convenience Stores of Iowa (PMCI) was founded in 1937 and today represents more than 2,000 petroleum marketing, convenience store and carwash businesses in Iowa. PMCI manages a self-insured Health Trust that provides health, dental, vision and life insurance products to more than 2,000 participants. PMCI owns and manages RINAlliance, Inc., which provides compliance and brokering services to renewable fuel blenders across the United States. Services include legislative and regulatory consulting, advisory services, advocacy, and compliance mediation, with a special emphasis on the technical aspects of renewable fuel. PMCI serves members through individual consulting, custom business forms printing, fuel quality testing, SIR tank testing, driver drug and alcohol testing, debit and credit card processing, coupon redemption, and an endorsed property and casualty insurance program via EMC Insurance.

Members refer to the association as their “business partner” in every sense with the primary objectives being lobbying and regulatory representation. PMCI members support Camp Courageous of Iowa with a variety of fundraising activities through the year. The camp serves more than 6,500 individuals with year-round respite care.

The association sponsors an annual convention and partners with others in managing the regional PACE Show, as well as other workshops and educational forums throughout the year. We host area legislative forums around the state for members to interact with policymakers. PMCI members are responsible for 85 percent of the state’s diesel sales, more than 75 percent of gasoline sales and 90 percent of heating-oil sales.

Dawn Carlson, CAE, president and CEO of PMCI, celebrates her 20-year anniversary with the association in 2015. She and her talented office team serve the members and clients of the three organizations under PMCI’s roof. Ms. Carlson recently served PMAA on the Executive Committee and currently serves as the vice chair of the PMAA Executives Conference.
Since 1914, the Petroleum Marketers and Convenience Store Association of Kansas (PMCA of Kansas) has represented the petroleum marketers of the Sunflower State. Today, the association also represents the convenience-store owners/operators and the gasoline retailers of Kansas.

PMCA of Kansas members may avail themselves to a wide selection of programs and services designed specifically to help them in the day-to-day operation of their business, as well as educational programs and networking opportunities to help keep them in the know and connected to other segments of the industry. Lobbying representation in the Kansas Legislature in Topeka is dedicated to obtaining passage of legislation favorable to industry members and opposing burdensome regulations.

Since effective communication is the hallmark of any trade association, PMCA of Kansas members receive regular updates through PMCA newsletters, The Marketer magazine, legislative updates and alerts, plus email and other correspondence on a regular basis.

Tank Management Services, Inc., a wholly owned subsidiary of PMCA, provides valuable services to tank owners: statistical inventory reconciliation, electronic data interchange, UST operator training, DOT compliance and third-party liability insurance, to name a few.

PMCA has an active associate member roster of nearly 100 companies whose products and services are vital to the success of petroleum distributorships, convenience stores and retailer outlets. Participation by associate members is a welcome and key ingredient to the success of PMCA activities.

The Kentucky Petroleum Marketers Association (KPMA) was founded in 1926 and is a statewide, nonprofit trade association. It is made up of representatives of all segments of the petroleum industry with a mission to promote the interest and goodwill of everyone engaged in the marketing and distribution of petroleum products in the state of Kentucky. The association is dedicated to serving members in four core areas: representation, advocacy, education and connection.

KPMA represents more than 150 members across four categories of membership: marketer, supplier, c-store and associate. The association has earned a reputation for excellence in education and provides members with timely updates on current petroleum and related industry news and reports, as well as developments in state and national government. Additionally, the association identifies and monitors emerging trends that affect the petroleum market in our state.

KPMA is the full-time representative to state and federal government for petroleum marketers, maintaining close contact with all branches. KPMA closely monitors issues affecting petroleum marketers and has forged relationships with hundreds of contacts inside government and the industry, which allows the association to provide members with a volume and variety of information that would otherwise be unattainable to a single company or individual.
Since 1951, Louisiana Oil Marketers and Convenience Store Association (LOMCSA) has represented the business interests of the independent distributors of petroleum products, the convenience-store industry, retail gasoline stations and related businesses in the state of Louisiana. The mission of the LOMCSA is to maintain a strong value-added membership in the state through advocacy, education, relationships and leadership.

The LOMCSA consists of 300-plus members who own, operate or supply more than 3,000 convenience stores, service stations, carwashes and other retail motor-fuel outlets in Louisiana. These businesses supply nearly three billion gallons of fuel annually to Louisiana motorists while also serving the vast majority of commercial end users, including farmers, construction firms and local and state government. LOMCSA associate members support these industries through their products and/or services.

The association serves members by providing political representation; industry publications; educational sessions; a scholarship program; several annual events, including the Expo and Convention; and membership incentives.

5647 Bankers Avenue
Baton Rouge, LA 70808
(225) 926-8300
(225) 926-7722 Fax
lomcsa@lomcsa.com
www.lomcsa.com

Scholarship Gala
February 13, 2016
Hilton Capitol Center
Baton Rouge, Louisiana

Gulf Coast Food & Fuel Expo
March 9-10, 2016
Beau Rivage Resort & Casino
Mississippi Coast Coliseum & Convention Center
Biloxi, Mississippi
www.foodandfuelexpo.com

Convention
July 10-13, 2016
Hilton Sandestin
Miramar Beach, Florida

Fall-in-Funroe
Fall 2016
Calvert Crossing Golf Club
Calhoun, Louisiana

The Maine Energy Marketers Association (MEMA), formerly the Maine Oil Dealers Association (MODA), was founded in 1954. In October 2009, the Maine Oil Dealers Association changed its name to the Maine Energy Marketers Association. The new name reflects the changing landscape of the home-heating industry in that state. Maine energy marketers are calling themselves “home energy professionals,” and their technicians are considered “energy conservation technicians.” The name changes reflect the industry’s expansion into bioheat, whole-house comfort, propane and other fuels.

MEMA has more than 350 members, including 170 heating oil, propane, motor fuels and convenience-store owners who serve more than 413,000 Maine households and keep nearly one million Maine people warm and cozy. MEMA also has more than 200 associate members who provide goods and services to Maine’s petroleum dealers and their customers. In addition, its members own and operate 90 percent of Maine’s 1,300 convenience stores, through which they sell more than 1 billion gallons of gasoline and diesel fuel. MEMA members also sell more than 90 percent of all the propane sold in our state each year.

MEMA is proud to offer a wide variety of world-class industry training to all of its members including hands-on HVAC-R technical training at the member-built MEMA Technical Education Center adjacent to the association office.

MEMA offers its members a full range of health, workers’ comp and other insurance programs, as well as numerous other membership benefits.

Vision Statement: We will provide the highest quality and most complete source of advocacy and leadership for energy marketers in the state of Maine, while leading the region in technical and management training opportunities.
Michigan Petroleum Association/Michigan Association of Convenience Stores

7521 Westshire Drive, Suite 200
Lansing, MI 48917
(517) 622-3530
(517) 622-3420 Fax
griffin@mpamacs.org
www.mpamacs.org

The Michigan Petroleum Association (MPA) has been serving the state’s independent petroleum marketers since 1934. MPA was incorporated by a group of petroleum distributors who believed that by promoting a cooperative spirit and encouraging group effort, marketers across the state could best achieve their common goals. The Michigan Association of Convenience Stores (MACS) was established by MPA in 1986 to serve the interests of the state’s c-store industry on the legislative front and in other matters of concern to c-store operators.

In 1996, truck-stop operators, service-station operators and retail/wholesale providers of propane were invited to join MPA/MACS and benefit from the association’s informational services, seminars, group insurance plans and government relations expertise.

MPA/MACS counts more than 400 companies as members with more than 1,500 retail locations. Our members employ more than 15,000 people statewide in all of Michigan’s 83 counties.

Mid-Atlantic Petroleum Distributors’ Association

3 Church Circle, Suite 201
Annapolis, MD 21401
(410) 349-0808
(410) 990-9503 Fax
info@mapda.com
www.mapda.com

The Mid-Atlantic Petroleum Distributors’ Association (MAPDA) is an organization of independent marketers of branded and unbranded petroleum products. Together with members from a broad range of supporting industries, MAPDA distributors have played a key role in bringing about the advancement of the petroleum industry throughout the region and beyond.

Dating back to 1946 and experiencing several name changes along the way, MAPDA has evolved into a strong trade association, providing numerous services and education for its members. Its unified voice has become a respected clarion among legislators, government officials, industry leaders and representatives of the business community.

The association’s headquarters and staff serve as a link between members and the many entities impacting the operations and well-being of petroleum marketers.

MAPDA members are located throughout the mid-Atlantic region and distribute fully 90 percent of the residential heating oil sold in all of Maryland. MAPDA members distribute more than 50 percent of all the gasoline sold in Maryland, and most MAPDA member companies are privately held and operated by second-, third- and even fourth-generation family members who are active in a wide variety of civic groups, community organizations, and state and local politics.
Minnesota Petroleum Marketers Association

3244 Rice Street
St. Paul, MN 55126
(651) 484-7227
(651) 484-9189 Fax
kthoma@mpmaonline.com
www.mpmaonline.com

The Minnesota Petroleum Marketers Association (MPMA) was formed in 1923 as the Northwest Petroleum Association. The association represents independent petroleum marketers and convenience-store operators.

MPMA is dedicated to assisting members in increasing their effectiveness and profitability in the business community. The association monitors legislation, offers programs to assist with regulatory compliance, and sponsors an annual convention and trade show. Additionally, MPMA provides services including communication through the Minnesota Petroleum Marketer newsletter, member letters, a website, educational resources and group insurance programs.

Jim Lipscomb
PMAA Director

Philip A. Chamblee
Executive Director

Mississippi Petroleum Marketers Association

808 N. President Street (39202)
PO Drawer 3859
Jackson, MS 39207-3859
(601) 353-1624
(601) 353-5561 Fax
mpmcsa@mpmcsa.com
www.mpmcsa.com

The Mississippi Petroleum Marketers Association was founded in 1953, and the Mississippi Association of Convenience Stores was founded in 1981. On October 1, 2003, the two merged, forming the Mississippi Petroleum Marketers and Convenience Stores Association (MPMCSA).

The Mississippi Petroleum Marketers and Convenience Stores Association is a nonprofit, statewide trade association representing the petroleum and food industries. Its membership represents approximately 200 retail members operating more than 1,000 convenience stores. These members employ more than 10,000 Mississippians. Membership includes gasoline and diesel distributors, convenience-store owners and operators, suppliers, major oil companies and suppliers of equipment and industry-related services.

Today, MPMCSA seeks to enhance its members’ place in the free enterprise system by providing a full range of programs, educational opportunities, publication supplies and services to help them in the day-to-day operation of their businesses. MPMCSA also represents members’ interests on industry issues when the state Legislature convenes, and, throughout the year, MPMCSA maintains lines of communication with officials of the many state and federal agencies that regulate the petroleum-marketing industry.

Gulf Coast Food & Fuel Expo
March 9-10, 2016
Mississippi Coast Coliseum & Convention Center
Beau Rivage Resort & Casino
Biloxi, Mississippi
www.foodandfuelexpo.com

Convention
July 28-30, 2016
Perdido Beach Resort
Orange Beach, Alabama
The Missouri Oil Jobbers Association was formed in 1937 by a group of independent petroleum marketers who recognized a fundamental truth — there is strength in numbers. This small but focused group grew in size, scope and influence and, in 1997, became the Missouri Petroleum Marketers and Convenience Store Association (MPCA).

MPCA’s membership represents independent petroleum marketers and convenience-store operators, petroleum suppliers and associated industry companies. The marketer members include gasoline and diesel-fuel wholesalers, commissioned gasoline distributors, gasoline reseller-retailers, retail fuel-oil dealers and independent marketers who store and supply residual fuel oil. MPCA members are small-business owners who fuel the state’s economic vitality and employ thousands of Missouri citizens.

Focused on protecting and advancing our members’ legislative and regulatory interests in Jefferson City and Washington, D.C., MPCA exists to promote the longevity and success of petroleum marketers through the unified efforts of its members. This is accomplished through networking, public-image promotion, member service programs, positive political and governmental interaction and intervention, strong leadership for the association and solidarity — speaking with one voice concerning our issues, concerns and values.

The association organizes various business opportunities and social functions that provide interaction with fellow industry members, including MPCA’s Lobby Day event, the annual golf tournament and the PACE trade show, which is held in partnership with neighboring Midwest states.

The Montana Petroleum Marketers and Convenience Store Association (MPMCSA) is a state affiliate of Western Petroleum Marketers Association that had its beginning in 1953. The association has two main categories of members: active members, who are in the business of marketing petroleum products, and associate members, who are engaged in a business of supplying goods and services to active members.

The mission of MPMCSA is to assist members in increasing their business effectiveness and profitability by providing resources for education, training and an exchange of ideas; encouraging a high level of business ethics and a positive image for the industry; encouraging governmental action beneficial to the industry through the active participation of its membership; providing cost-effective services for the members; and advising and educating the members to enable them to run their businesses effectively and profitably.
The Nebraska Petroleum Marketers & Convenience Store Association (NPCA) is a statewide trade association representing independent petroleum marketers and convenience-store operators that was organized in 1920. These businesses market petroleum products, and their interests range from wholesale to retail. We also have associate and supplying members, whose products and services are valuable to our association.

The NPCA exists to promote our members’ success and profitability and a sense of community. We continually work towards a positive public image of our industry. By pooling the resources and energies of our members, we are able to effectively promote the specific interests of our membership while encouraging a high level of business ethics.

We specialize in governmental relations as well as member services. Through our lobbyist, Board members and members, we are able to maintain a strong one-on-one contact with state legislators and government regulators, thus keeping members informed of constantly-changing laws and regulations and, ultimately, effecting new laws and regulations. Our member services include communications through our NPCA Marketer magazine and member letters, group insurance, group purchasing and processing discounts, educational opportunities and training seminars, as well as our annual convention and trade show.

The Nevada Petroleum Marketers and Convenience Store Association (NPM&CSA) is a statewide trade association of independent petroleum marketers as well as convenience store and emission-station owners. The association is further divided into two councils: oilheat and emission testers. Our members purchase refined petroleum products, such as gasoline, diesel and heating oil, from a supplier — usually a major oil company or independent refiner. They then resell the products at the wholesale or retail level. Convenience stores purchase convenience items, such as milk, bread and snacks from distributors, and sell them to the public. Emission testers provide state-mandated smog tests to the public. Our members sell more than 800 million gallons of gasoline, diesel and heating oil annually. They own and operate more than 200 convenience stores in Nevada, with sales in excess of $50 million.

Emission testers perform more than one million smog tests annually. These Nevada family-owned businesses employ more than 900 people, with an annual payroll of $22 million.

The NPM&CSA is a direct affiliate of WPMA, established in 1953. NPM&CSA has two main categories of members: marketer and associate. Marketer members are in the business of marketing petroleum and related products, and associate members are engaged in the business of supplying goods and services to marketer members.
The New England Fuel Institute (NEFI) is a nonprofit trade association representing the home-heating industry in the six New England states — Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. The region includes more than 1,200 home-heating businesses.

With offices in Lexington, Massachusetts, and in Washington, D.C., NEFI’s focus is on regional and national representation of the industry, including heating oil, propane, diesel and biofuels. NEFI works closely with the Petroleum Marketers Association of America (PMAA) and various national regional and state partners and coalitions to shape policies to best serve the nation’s home-heating dealers and their customers. NEFI’s Regulatory Action Center (www.nefiactioncenter.com) engages NEFI members and marketers nationally on important industry developments, public-policy initiatives and regulatory compliance issues.

The NEFI Education Foundation offers managerial, technician, compliance and administrative training. Instruction includes managerial, administrative and compliance training, as well as technical training. Over the years, more than 10,000 technicians and students have received their oilheat training in NEFI classrooms.

NEFI hosts two major industry events held in alternate years: The Energy Expo and The Visions Conference. The Energy Expo is a major industry trade show offering a full range of business sessions and seminars, workshops and technical sessions, as well as an exhibition hall with more than 225 vendors. It’s the largest home-heating show in the Northeast and attracts approximately 2,300 attendees. The Visions Conference is focused on home-heating business owners and senior management. Visions provides attendees with cutting-edge business sessions geared to help companies operate more efficiently and effectively while bringing more value to their customers.

NEFI publishes Oil & Energy, a monthly industry magazine with more than 6,500 subscribers; a weekly e-newsletter, NEFI Energy Online News (NEON), with more than 3,400 subscribers; as well as various other member communications.

NEFI offers its members access to insurance programs including health, dental, life, disability and drug testing, as well as affinity programs such as weather service.

For more information, please contact the NEFI offices.

The Independent Oil Marketers Association of New England (IOMA) was founded in 1923, making it one of the oldest petroleum trade associations in the country.

Our regular members are independent motor-fuel distributors who market in one or more of the New England states. Our members supply the New England gas-station market — “One Stop Shopping.” Those states include Massachusetts, New Hampshire, Rhode Island, Connecticut, Vermont and Maine. As a group, independently owned distributors supply more than 50 percent of the gasoline sold in New England.

Combined with our affiliate members, which include all the regional major oil companies, we are responsible for close to 70 percent of the motor-fuel sales throughout New England. IOMA’s regular members are involved in all aspects of motor-fuel marketing, including the construction and operation of service stations, convenience stores, carwashes, truck stops, marinas and mini-marts. In addition to its regular and affiliate members, IOMA welcomes associate members, who provide goods and services within our industry.

IOMA conducts regular meetings, workshop/seminars, a summer golf outing and a fall social event that includes a tabletop trade show.
Fuel Merchants Association of New Jersey

Effective November 1, 2015:
21 Commerce Drive, 2nd Floor
Cranford, NJ 07016
(973) 467-1400
(973) 467-4066 Fax
info@fmanj.org
www.fmanj.org

The Fuel Merchants Association of New Jersey (FMA) was organized in 1933 and today represents petroleum marketers and industry suppliers conducting business in New Jersey. FMA’s members market heating oil, motor fuels and other petroleum products and associated services.

Foremost among the services provided by FMA to its members is the association’s Government Affairs and Legislative Program. The association represents the industry in both Trenton and Washington on all issues impacting the petroleum-marketing industry.

FMA continuously works to present the “industry point of view” and promotes petroleum marketers on state, regional and national levels. FMA is an active participant and contributes to the industry’s oilheat advertising and marketing campaigns.

Eastern Energy Expo
May 22-26, 2016
Foxwoods Resort Casino
Mashantucket, Connecticut
easternenergyexpo.com

FMA provides technical assistance to members and offers educational programs for all levels in the industry.

FMA co-sponsors one of the largest petroleum marketing and HVAC products in the nation. 2016 will mark the inauguration of the Eastern Energy Expo, jointly hosted by FMA, the Pennsylvania Petroleum Association (PPA) and the Oil and Energy Service Professionals (OESP).

The Fuel Merchants Association forms the basis of the Association Master Trust, a multiple-employer welfare arrangement that provides a wide variety of group life and health benefits at competitive market prices.

Membership in FMA provides New Jersey’s petroleum marketers the means to confront the challenges and opportunities they encounter.

New Mexico Petroleum Marketers Association

A State Affiliate of Western Petroleum Marketers Association (WPMA)

PO Box 92366
Albuquerque, NM 87199-2366
(505) 293-6250
(505) 293-6249 Fax
nmpetrol@comcast.net
www.wpma.com/new-mexico

The New Mexico Petroleum Marketers Association (NMPMA) is a state affiliate of WPMA that has its beginnings in 1953. The association has two main categories of members: marketer members, who are in the business of marketing petroleum products, and associate members, who are engaged in the business of supplying goods and services to marketer members.

The mission of NMPMA is to assist members in increasing their business effectiveness and profitability by providing resources for education, training and an exchange of ideas; encouraging a high level of business ethics and positive image for the industry; encouraging governmental action beneficial to the industry through the active participation of its membership; providing cost-effective services for the members; and advising and educating the members to enable them to run their businesses effectively and profitably.

Annual NMPMA Trade Show & Convention
August 22-24, 2016
Sandia Resort & Casino
Albuquerque, New Mexico
wpma.com/new-mexico/calendar-of-events
The Empire State Energy Association (ESEA) is the statewide association that represents approximately 200 energy marketers who store and distribute heating fuels (heating oil, Bioheat® fuel and propane), transportation fuels (gasoline, diesel fuel and aviation fuel) and industrial fuels and lubricants throughout New York state.

Established in 1941, the association has continued to meet the needs of its members through the years. As the energy industry evolves, thanks in part to the forward progress of ESEA members, and as fuel and energy businesses take on new products, services and consumers, ESEA continues to better position itself to more accurately reflect the interests of its members. These members share a combined vision of working together for a better future for their companies and their customers.

ESEA monitors more than 10,000 legislative proposals annually and troubleshoots thousands of state agency rules and regulations. ESEA’s pledge is to hold true to its steadfast commitment to providing key, timely information about developments affecting the marketplace and to working effectively with government to give its members a unified voice in shaping policies that affect their businesses and their industry at large.

The North Carolina Petroleum & Convenience Marketers (NCPCM) is a nonprofit, statewide, non-governmental trade organization comprised of petroleum marketers and convenience-store owners who sell motor fuels (gasoline, diesel, etc.) and heating oils to the consuming public. Our marketers sell at wholesale and at retail, and most of them also own, operate or control several convenience stores through which they market their petroleum products, grocery items and fast foods, etc. In addition, NCPCM has associate-member firms that sell materials, supplies, services, etc. to the petroleum marketers.

The North Carolina Petroleum Marketers Association (founded in 1927) and the North Carolina Association of Convenience Stores (founded in the late ‘70s) merged on January 1, 2008 to form NCPCM. NCPCM holds an annual convention, an annual Management Institute and various training seminars, and it also co-sponsors one of the largest regional trade shows for the petroleum and c-store industry in the nation. In addition, the association provides insurance services, engineering and geological services, and it lobbies both at the state and federal level for its members.
The North Dakota Petroleum Marketers Association (NDPMA) is comprised of 425 petroleum marketers from 162 different cities across the state. The association’s mission is to promote and enhance the petroleum business, improve the business climate in the state, provide training and education to members, and monitor legislative and regulatory activity on the state and national level.

In the fall of 1989, NDPMA was reorganized under its current status to replace the North Dakota Petroleum Dealers and Jobbers, which was organized in the mid-1950s.

NDPMA has 16 marketers on the Board of Directors. Each membership category (jobbers, service stations, truck stops and convenience stores) has four representatives on the Board. Each of the four directors in each of the membership categories represents a different quadrant of the state.

The association’s annual convention is held each year in late October. The first convention in 1990 attracted 40 exhibitors. In 2014, it had more than 300 attendees and featured more than 100 exhibitors.

NDPMA provides educational seminars, distributes industry information, develops new programs and member services and works to eliminate or reduce the burden of new government regulations on marketers.

The Ohio Petroleum Marketers & Convenience Store Association (OPMCA) is the statewide trade association representing more than 500 independent small businesses in the energy and convenience industry. OPMCA’s members own and operate the overwhelming majority of Ohio’s 5,200 convenience stores and employ more than 55,000 Ohioans. Members on the wholesale side of the industry employ thousands more in commercial fueling facilities, transportation divisions, heating-oil sales and home offices.

Today more than ever, petroleum marketers and retailers are in need of strong advocates — and the modern OPMCA team is working hard for its members. The association works diligently to communicate member interests, protect against unwarranted regulatory burdens and educate decision-makers.

The issues important to the membership run the spectrum from the business agenda and budgetary matters to complicated legal and tax issues, energy and the environment, and much more.

In partnership with neighboring Midwest states, the OPMCA hosts M-PACT, the premier regional trade show that draws nearly 4,000 energy and convenience professionals annually.

Together with its members, the OPMCA is driving Ohio forward.
The Oklahoma Petroleum Marketers & Convenience Store Association (OPMCA) was established in 1952 as the Oklahoma Oil Jobbers Association (OOJA). In March 1963, the association changed its name to the Oklahoma Oil Marketers Association (OOMA). In 1992, the association changed its name again to Oklahoma Petroleum Marketers Association (OPMA). In May 1995, OPMA added the name of Oklahoma Association of Convenience Stores (OPMA-OACS). In January 2006, the name was changed to Oklahoma Petroleum Marketers & Convenience Store Association (OPMCA) to more adequately define its membership.

OPMCA membership is composed of refiners, suppliers, wholesalers, convenience-store operators, and associates who supply products and services to the petroleum-marketing industry. Members own and/or supply branded and unbranded petroleum products to retail outlets throughout the state of Oklahoma and the Southwest.

OPMCA maintains a strong one-on-one contact with government legislators and regulators at the federal, state and local levels, allowing the association to keep the members informed of the constantly changing legislation and regulations regarding the petroleum-marketing industry.

In July 2014, the Oregon Petroleum Association changed its name to the Oregon Fuels Association (OFA) to better represent our members in our state lobbying efforts.

The OFA was founded as a loose state confederation in the early 1950s by a group of private-brand marketers. In 1958, branded marketers joined the organization, and it became the Oregon Oil Jobbers Association. In 1985, it evolved into the Oregon Petroleum Marketers Association (OPMA). In the early 1990s, the Oil Heat Institute (OHI) merged with the OPMA, and, in 2004, the Oregon Gasoline Dealers Association consolidated with the OPMA, creating the Oregon Petroleum Association. Today, OFA has more than 125 fuel-marketer, dealer and associate members. OFA members account for more than 65 percent of all petroleum products sold in Oregon.

OFA’s primary mission is to provide legislative and regulatory representation for its members. The association also provides a diverse range of other services for members, including educational services, media relations, insurance services, business contacts and an annual conference.

The OFA publishes an annual membership directory and a bimonthly newsletter. Associate and supplier members are an active part of the organization supporting association activities.
The Pennsylvania Petroleum Association (PPA), as it now exists, was incorporated in 1970. Preceding this one-roof organization were origins in coal-marketing groups, oil-dealer groups and a gasoline-marketer association.

Members are involved in all aspects of petroleum marketing. PPA currently has approximately 550 active and associate members.

The association provides a full range of services to its members, including a well-established education program, which offers 60 to 70 workshops and seminars per year. With a state-of-the-art training center and classroom on the premises, PPA strives to bring quality training programs and seminars to its members and their employees.

PPA has a long history of involvement with PMAA, having supplied three national presidents and numerous regional vice presidents, committee chairs and committee members from its membership.

---

Since its inception in 1919, the South Carolina Petroleum Marketers Association (SCPMA) has grown from a small group of concerned oil jobbers to a powerful entity made up of nearly 200 member companies.

Today’s SCPMA consists of two types of members: petroleum marketers and suppliers (major oil companies and those companies that provide products and services to petroleum marketers).

In addition to providing its members with complete representation on legislative and regulatory issues affecting South Carolina’s petroleum-marketing industry, the SCPMA offers numerous membership benefits, including:

- Monthly newsletter
- Legislative updates
- Annual convention
- Regulatory alerts
- Membership directory
- Southeast Petro-Food Marketing Expo
- Educational seminars
- Certification programs
- Industry news bulletin
- Website
- PAC golf tournament

SCPMA's goal is to protect the interests of its members while cultivating a mutually beneficial relationship between petroleum marketers and the community.
South Dakota Petroleum and Propane Marketers Association

PO Box 1058
Pierre, SD 57501
(605) 224-8606
(605) 224-8607 Fax
dawnaleitzke@me.com
sdp2ma.com

Convention and Petro Expo
September 20-21, 2016
September 26-27, 2017
September 18-19, 2018 – 100-Year Celebration
September 17-18, 2019
The Lodge
Deadwood, South Dakota

South Dakota Petroleum and Propane Marketers Association (SDPMA), located in Pierre, South Dakota, was founded in 1918. In April 1918, a national convention of independent oil jobbers, titled Western Oil Jobbers Association, was held in Chicago. At this meeting, it was suggested that states should organize their own associations in order to deal with unfavorable legislation, freight rates and major competitive situations, which only organized groups of independent oil men could deal with successfully. At a meeting held in Sioux Falls, South Dakota, in November 1918, a motion was made and adopted unanimously that an association be organized. And thus South Dakota Independent Oil Jobbers Association was born.

In September 1984, the name was changed to South Dakota Petroleum Marketers Association. During the past 97 years, the association has grown and seen many changes. The latest change occurred in 2000, when South Dakota became the first petroleum association in the United States to merge with the state propane association. South Dakota Petroleum and Propane Marketers Association reflects the diversity of the membership. This merger makes the South Dakota association a groundbreaking venture. The motto of SDPMA, “An organization serving its members by coordinating their common interest through group effect,” signifies the dedication to all petroleum, propane and convenience-store marketers in the state.

Tennessee Fuel & Convenience Store Association

PO Box 101334
430 Enos Reed Drive
Nashville, TN 37224
(615) 242-4377
(615) 254-8117 Fax
tfca@tfca.info
www.tfca.info

The Tennessee Fuel & Convenience Store Association (TFCA) was chartered in 1929 and has grown from a small group of concerned jobbers to more than 300 companies representing all elements of the independent petroleum-marketing industry, including convenience-store operators and affiliate members who supply products and services to the industry.

TFCA offers its members a wide range of services and benefits, including newsletters and timely bulletins, legislative and regulatory representation, insurance programs, educational workshops, fall convention, and a library of resources and training materials.

The mission of the Tennessee Fuel & Convenience Store Association is to advance the interest and ensure the viability of petroleum marketers in Tennessee through representation, information and education.
The Texas Food & Fuel Association was formed in 1949 under the name Texas Oil Jobbers Association. The organization’s name was changed to Texas Oil Marketers Association in 1972, to Texas Petroleum Marketers and Convenience Store Association in October 1995 and to its current name in January 2012.

The Texas Food & Fuel Association represents petroleum marketers and convenience-store owners and operators who own, operate or supply approximately 10,000 convenience stores, service stations and other retail motor-fuel outlets in Texas and the Southwest. In addition to fuels supplied for retail sale, members also provide fueling services to commercial end users across a variety of industries, including agriculture, aviation, marine, construction, governmental and manufacturing interests.

Collectively, these petroleum marketers and convenience-store companies supply nearly nine billion gallons of fuel and related products annually to Texas motorists. Approximately two-thirds of all fuel sold in Texas is sold by Texas Food & Fuel Association members.

The association’s primary services to its membership include: (a) advocacy on behalf of the industry before legislative and regulatory bodies, (b) communication of news and information regarding the industry, and (c) hosting meetings that provide opportunities for education and fellowship for its membership.

The Utah Petroleum Marketers and Retailers Association (UPMRA) is a state affiliate of WPMA that has its beginnings in 1953. The association has two main categories of members: marketer members, who are in the business of marketing petroleum products, and associate members, who are engaged in the business of supplying goods and services to marketer members.

The mission of UPMRA is to assist members in increasing their business effectiveness and profitability by providing resources for education, training and an exchange of ideas; encouraging a high level of business ethics and positive image for the industry; encouraging governmental action beneficial to the industry through the active participation of its membership; providing cost-effective services for the members; and advising and educating the members to enable them to run their businesses effectively and profitably.
Vermont Fuel Dealers Association

963 Paine Turnpike N.
Berlin, VT 05602
(802) 230-4722
(802) 419-3313 Fax
matt@vermontfuel.com
www.vermontfuel.com

VFDA Conference, Trade Show & Golf Tournament
2016 Date and Location Pending

The Vermont Fuel Dealers Association (VFDA) represents companies in the business of keeping Vermonters warm. VFDA members sell heating oil, BioHeat®, diesel, biodiesel, gasoline, kerosene, wood pellets and propane. In addition, the Vermont Fuel Education Center (operated by VFDA) is the leading provider of education and training for heating technicians in Vermont.

Virginia Petroleum, Convenience and Grocery Association

7275 Glen Forest Drive, Suite 204
Richmond, VA 23226
(804) 282-7534
(804) 282-7777 Fax
mike@vpcga.com
www.vpcga.com

68th Annual Meeting
September 25-27, 2016
Williamsburg Lodge
Williamsburg, Virginia

The Virginia Petroleum, Convenience and Grocery Association (VPCGA) is a statewide trade association representing the petroleum and food industries. VPCGA represents approximately 650 retail members operating more than 6,000 convenience and grocery stores from Pennington Gap to Chincoteague. These members employ more than 55,000 Virginians. Membership includes petroleum marketers, convenience stores, chain and independent supermarkets. Membership also includes approximately 200 associate member companies that supply goods and services to the industry.

Advocacy, information and education are the three major missions of Virginia Petroleum, Convenience and Grocery Association.

Advocacy — VPCGA staff represents its members’ interests full-time during the Virginia General Assembly and throughout the year before the many regulatory agencies affecting the membership. Working closely with PMAA, the Food Marketing Institute and the National Grocers Association, VPCGA maintains regular contact with Virginia’s senators and congressional delegation.

Information — During Virginia’s legislative session, VPCGA keeps members informed by way of a weekly legislative update, and, at other times of the year, the association publishes a regular newsletter on industry news and issues. The annual Membership Directory is a one-stop guide to the petroleum, convenience and grocery industries in Virginia.

Education — VPCGA offers myriad education opportunities for its members. These include a fall convention, two spring trade shows, training for convenience- and grocery-store managers and other in-store personnel, and technical training for oil-heating technicians.
The Washington Oil Marketers Association (WOMA) consists of about 80 diversified companies that deliver petroleum products and heating oil to the people of the great state of Washington. The association is affiliated with WPMA and has two main categories of members: marketer members, who are in the business of marketing petroleum products and heating oil, and associate members, who are engaged in the business of supplying goods and services to marketer members.

The mission of WOMA is to assist members in increasing their business effectiveness and profitability by providing resources for education, training and an exchange of ideas; encouraging a high level of business ethics and positive image for the industry; encouraging governmental action beneficial to the industry through the active participation of its membership; providing cost-effective services for the members; and advising and educating the members to enable them to run their businesses effectively and profitably.

WPMA is a trade association made up of seven state associations that represent independent petroleum marketers in their states. The WPMA-member state associations include: Hawaii (HPMA), Idaho (IPM&CSA), Montana (MPMCSA), Nevada (NPM&CSA), New Mexico (NMPMA), Utah (UPMRA) and Washington (WOMA). Since 1953, WPMA has assisted state associations in administering their programs, distributing legislative information, and providing convention and membership services, including state conventions and membership registrations, dues billing and accounting, distribution of electronic and printed publications such as the Weekly Update and the WPMA News magazine, website services, social networking with www.twitter.com/WPMA_NOW and www.facebook.com/pages/Western-Petroleum-Marketers-Association/160774304048741.

In 1990, the WPMA Scholarship Foundation, a 501(c)(3) charitable organization, was created. The WPMA Scholarship Foundation awards eight scholarships annually to deserving sons and daughters of WPMA marketer members and associate members.

The mission of WPMA is to assist members and their state associations in increasing their business effectiveness and profitability by:

- Providing resources for education, training and an exchange of ideas
- Encouraging a high level of business ethics and a positive image for the industry
- Encouraging governmental action beneficial to the industry through the active participation of its membership
- Providing cost-effective services for the membership
- Advising and educating the membership to enable them to run their businesses effectively and profitably

It is the goal of WPMA to provide services and assistance with the latest business technologies to its state associations and to represent members in a way that will preserve the independent small business in the petroleum marketing/convenience segment of the industry, by supporting fair practices and promoting a system of free and competitive enterprise.

WPMA is also affiliated with PMAA and NORA and associates with other industry-related organizations such as NACS, PEI and ICA.
West VirginiaOil Marketers and Grocers Association

2006 Kanawha Boulevard E.
Charleston, WV 25311
(304) 343-5300
(304) 343-5810 Fax
jan@omegawv.com
www.omegawv.com

West Virginia Oil Marketers and Grocers Association (OMEGA) members are entrepreneurs who deliver the fuel and lubricants that power West Virginia industry, supply the gasoline for vehicles and provide food and snacks to get West Virginians through the day. They employ more than 2.5 percent of the state’s population — more than 50,000 residents. OMEGA members collect a substantial amount of state revenue and taxes. In fact, more than 10 percent of all state taxes are generated through sales at OMEGA member businesses. Members also give their money, time and energy to numerous community-services and nonprofit organizations throughout the state.

Community residents, local employers, major taxpayers and civic volunteers — OMEGA members play a vital role in West Virginia. OMEGA was organized to promote and improve the business interests of those engaged in the petroleum marketing, retail grocery and convenience-store industries within the state of West Virginia. This includes:

- Promoting cooperation between the industries through the pursuit of their common interests and goals
- Increasing awareness of federal, state and local laws and regulations governing the industries
- Lobbying for the passage of laws and regulations favorable to the industries
- Sponsoring and promoting conventions and trade shows featuring the industries, and providing education and resources to the members
- Creating and maintaining higher standards for and policing trade abuses within the industries
- Increasing public awareness of industry issues and improving relations between the public and the industries
- Facilitating the industry’s involvement in community and philanthropic efforts

Wisconsin Petroleum Marketers & Convenience Store Association

122 W. Washington Avenue, Suite 101
Madison, WI 53703
(608) 256-7555
(888) 856-7555
(608) 256-7666 Fax
hauser@wpmca.org
www.wpmca.org

In April 1926, a group of independent small-business owners convened to establish an organization of Wisconsin state oil marketers. Looking to the future, they realized they could accomplish a great deal more collectively than they could individually. The founders of the Wisconsin Independent Oil Jobbers Association wanted to lay the groundwork for an effective organization that would promote a reasonable and profitable business climate for independent petroleum marketers in the years to come. Our association’s history is replete with examples of volunteer leaders working with all levels of government to advance our positions and ideas and reinforce the importance of independent businesses to the social and economic fabric of our communities.

Although our name has changed four times over 80 years, the goals remain largely the same: the Wisconsin Petroleum Marketers & Convenience Store Association (WPMCA) is dedicated to informing our members about issues relevant to our industry and educating policymakers at the state and federal levels about our industry’s needs. More than 500 of your fellow independent businesses belong to the WPMCA. Together, we comprise a professional network that promotes a reasonable and profitable business climate for all of us. We are proud that our members employ more than 25,000 people, operate more than 2,000 stations and stores and account for more than 50 percent of the entire volume of motor fuel and nearly all the home-heating oil sold in Wisconsin.
The Wyoming Petroleum Marketers Association (WPMA/CWPMA) was incorporated in 1964. The association’s purpose is to promote trade and related industries; promote good policy and sound business principles; promote fair enactment of state and federal legislation and regulations relating to petroleum marketing; and to serve the members through programs or communications to educate on good principles, regulatory and legislative issues.

The association represents the independent petroleum marketers in the wholesale and retail business of gasoline, special fuels and lubricants. Petroleum marketers are made up of locally owned, generational businesses that, through branding agreements and supply contracts, are partners with gasoline refineries and producers. In Wyoming, WPMA/CWPMA members sell 80 percent of all gasoline and special fuel at wholesale and retail. Total retail outlets are more than 1,500. Associate members are companies or individuals whose services or supplies are sold to petroleum marketers. WPMA/CWPMA members are on the leading edge of introducing renewable fuels into the markets for both Colorado and Wyoming in a cost-effective manner.

The association’s number-one priority is to represent its members both legislatively and regulatory so the marketers’ voices are heard. CWPMA continually works to promote the fair enactment of state and federal legislation and regulations relating to its members.
SPIRIT PETROLEUM
PMAA’s National Brand

Our mission is helping marketers succeed.

Created by the Petroleum Marketers Association of America (PMAA) specifically to help marketers succeed, Spirit® provides branding options in a challenging business environment.

The Spirit® brand offers minimal requirements, flexible supply options and an appealing patriotic image that inspires confidence and loyalty in customers across the nation.

A growing number of licensees are experiencing the freedom of running their business their way, with Spirit®.

Vera Haskins, President
P.O. Box 268, New Hope, Pennsylvania
E-mail: vhaskins@spiritpetroleum.com
Phone: 215-345-4119
www.SpiritPetroleum.com

Spirit® Management Committee

Bill Herdrich - Chairman
Herdrich Petroleum
Rushville, Indiana

Rex Gillis - Treasurer
Dutch Oil Co.
Columbus, Mississippi

Darrel McCartney
W.B. McCartney Oil Co., Inc.
Jena, Louisiana

Prestige Petroleum
Mahwah, New Jersey

Emily LeRoy
Tennessee Fuel and Convenience Association
Nashville, Tennessee

Jeffery Magness
Magness Oil
Harrison, Arkansas

Benny Hodges
Hodges Oil Co.
Belen, New Mexico
2015 Staff Members

Petroleum Marketers Association of America • 1901 N. Fort Myer Drive, Suite 500 • Arlington, VA 22209
703.351.8000 • 703.351.9160 Fax • info@pmaa.org • www.pmaa.org

Rob Underwood
President

Sherri Stone
Vice President

Mark S. Morgan
Regulatory Counsel

Bradley Norman
Manager of Government Relations

Susan Isard
Director of Programs & Administration

Arlene Bellfield
Executive Assistant

Sabrina Pitcher
Receptionist/Political Action Committee (PAC) Administrator

Events

Washington Conference
May 4-6, 2016
Washington Marriott at Metro Center
Washington, D.C.

Fall Conference
October 17-18, 2016
Hyatt Regency Atlanta
Atlanta, Georgia